

# Helping you improve your image

Expand your service footprint From the most competitive program on high-quality, tested and new parts, to outstanding training, technical support and customer service we stand ready to help you service more of your imaging assets with less downtime and at significantly reduced cost.

### Why AllParts?

- High quality, tested and new (OEM replacement, Philips, Dunlee), imaging replacement parts
- Competitive pricing
- State of the Art, 80,000 square foot Center of Technical Excellence
- Image+ Partnership Program
- One-stop-shop for virtually all your imaging parts and training needs
- Parts Wizard Customer Portal for web based parts spend management

Please contact john.zacharko@philips.com for more partnership program details.

#### Parts

Our competitively priced parts all come with a 90-day warranty. Parts are inspected, repaired and fully functionally tested before they get onto our shelf or into your equipment. We have 25,000 parts ready for immediate shipping and we lead the industry with less than a 3 percent warranty rate.

#### Technology

Parts Wizard Customer Portal is a web based procurement management system that sets a high bar for customer self-service. From real time reporting, dashboards, savings at-a-glance, ease of ordering/re-ordering and returns and core exchange management, you can click your way to new levels of cost management and productivity.

#### Equipment

AllParts Medical buys a wide range of pre-owned imaging equipment. We also have technicians on staff that can perform system removal, relocation and installation. All work is performed by our own staff: we do not subcontract.

#### **Training and Technical Support**

Hundreds of engineers are trained in our Center of Technical Excellence each year in multiple modalities and on multiple manufacturers. The training is hands on and in depth and as the students return to their teams they are more than ready. We also provide remote technical support in instances where an engineer needs troubleshooting help from our expert training and engineering staff. Our Technical team also provides a complimentary parts identification service.



#### AllParts Image+ Partnership Program

- Now you can reap the ultimate in a volume incentive program with:
- Repositioned OEM replacement and Philips
- parts pricing • Elimination of re-stock fees
- Significant reduction in freight costs
- · Elimination of ad bills for late core exchanges
- Escalating discounts with volume growth
- Discounted labor rates
- Free Training

- Extended parts warranty • Free technical support beyond parts
- identification
- 24/7/365 access to contact center for parts ordering and technical support
- Real time management reporting through Parts Wizard Customer Portal



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